

#### Florida State of Insurance Survey: **Enhancing Claims Communication** For Homeowners





Hi Marley surveyed 1,000 Florida Homeowners who recently filed a property insurance claim

Premiums increased in the last 3 years

Saw recent increase in carrier options



Home insurance market impacts long-term plans to stay in Florida

#### **FASTEST** GROWING U.S. State

Claims were hurricane-related

# carriers can't control the weather to keep costs

low, but they can control the **CLAIMS EXPERIENCE** 

## TO RETAIN CUSTOMERS

challenges during their claim, including:

71% of respondents faced communication



37% Long wait times on the phone

Difficulty reaching a live person

Inconsistent information

28%

## During their claim, respondents said their carriers:

Channels to Handle High Claim Volumes

Carriers Need Modern Tools and



Offered a mobile app

**Text Messaging Enhances** 

90%







#### 80% 70%

67% 60% 50% 51% 51% 40% 41% 40% 30% 20% 10% 0% Carriers Resolved Customers Felt Very Customers Felt Satisfied Claims Faster Satisfied with Carrier or Very Satisfied with Than Expected **Overall Customer Service** Communication ■ When Carriers Did Not Offer Text Messaging ■ When Carriers Offered Text Messaging **Hi Marley Benefits Carriers** Serving Policyholders in Florida

### Customers today expect fast, convenient Our claim examiners quickly saw the

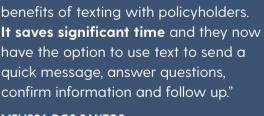
communication. With Hi Marley, we

deliver on that expectation through

builds trust."

seamless, two-way texting that **improves** connection, speeds resolution, and

TREVOR MCDONALD American Integrity Insurance Company



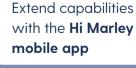
#### **MELISSA DOS SANTOS** Director, Claims Heritage Insurance Company

Improve Property Claims with Hi Marley



**Conversational FNOL** 

Automate and simplify





#### Exchange media

files and documents via text



communication with multi-party texting



with **Network Partner Integrations**